

**PLACEMENT DRIVE NOTIFICATION**

<b>Company</b>	<b>Codeyoung</b>
<b>Company Type</b>	<b>E-Learning Providers</b>
<b>About the Company</b>	<p>Started by two passionate and visionary IIT graduates, with the vision to make every kid in the world to be problem solvers, creative leaders and innovators for the future. Our aim is to channelize and give purpose to the inquisitive and creative young minds by helping them discover and understand technology in the most organic manner while also being active contributors in developing technology than just being passive consumers.</p> <p>We offer coding courses to kids from Class 1st - Class 10th. Each module has a tangible project and the child is always actively "building" rather than passively learning.</p> <p>We want every kid in the world to code!</p> <p>Website- <a href="http://www.codeyoung.com">http://www.codeyoung.com</a></p>
<b>Job Title</b>	
<b>Job Description</b>	<p>The Customer Success Managers create engagement strategies with clients to develop a professional relationship through the provision of product and perational services, training, and customer services.</p> <p>It is the role of the CSMs to create and maintain long-lasting and healthy relationships with customers. At Codeyoung we are looking for proactive Customer Success Managers who will create trusted relationships with the customer stakeholders to ensure that the customers receive the necessary support services. Overall, ensuring that the customer gets the best service to enhance their satisfaction.</p> <ul style="list-style-type: none"> <li>• Develop long-term relationships with Codeyoung clients in order to ensure their success by maximizing the return on their investment in our learning solutions.</li> <li>• Deliver a great learning experience by communicating with Training Administrators in a proactive manner, allocating the appropriate internal resources, and efficiently tracking and executing client learning goals utilizing the CSM process.</li> <li>• You will be responsible for maintaining a high level of client satisfaction by being a liaison between the client and Codeyoung delivery and product development teams.</li> <li>• Identify risks and collaborate with internal departments to develop and implement "get well" plans.</li> </ul>
<b>Job Location</b>	Bangalore
<b>Eligible Degrees</b>	MBA
<b>Eligibility Criteria</b>	NA
<b>Desired Skills</b>	<ul style="list-style-type: none"> <li>• Strong communication (both verbal and written) and presentation skills</li> </ul>

	<ul style="list-style-type: none"> <li>• Strong consulting abilities and a track record of delivering business value to clients or stakeholders as a trusted advisor</li> <li>• A passion for customer success. Self-motivated, team-oriented, and committed to going above and beyond for clients. Ability to prioritise tasks and perform well</li> <li>• Prior experience working with the North American clients would be a plus</li> </ul>
<b>Compensation (CTC)</b>	<b>INR 6LPA (3.8 LPA fixed + 2.2 Variable)</b> The First 2 months will be probation/training period with the salary of INR 15000/month
<b>Selection Process</b>	Will be informed later
<b>Date of Interview</b>	Will be informed later
<b>Venue</b>	Online

Note: Work timings will be based on US shifts (10 PM to 7 AM).